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Let the Sunshine In

Home is where the heart is—and with Washington's property market continuing to grow, the options of where your heart resides are expanding by the day. All around the Washington metro area are hot pockets of development. In fact, the only thing hotter than summer in DC might be its real estate market. In our feature, a brokers roundtable, we catch up with leading agents John Eric (Compass), Kymber Menkiti (Keller Williams Realty) and Peter Nguyen (TTR Sotheby's International Realty) to find out more about the trends they see around the Beltway, from

the District to Bethesda, Arlington and beyond. One area about which they all agree is the emergence of retail as an amenity. These days it's not enough to have restaurants close by—condominium residents want one at the bottom of their elevator. The housing market is a competitive landscape, manifesting an arms race of residences with luxury hotel-like amenities such as pet spas. We also check in with some of the region's leading developers, like Kai Reynolds (JBG Smith) and Steve Etminani (RCP Development), to learn about some of the exciting large-scale projects opening

in the region. From Novel South Capitol and 1221 Van to a trio of McWilliams Ballard properties at The Dawson, Penn Eleven and The Signet, home in Washington is not only where the heart is, it's where the smart money is flowing. What to do once you've found your new nest and nest egg? We have colorful design inspiration from Contemporaria owner Deborah Kalkstein and internationally renowned home decor brand Paola Lenti. Lastly, a special thank-you to all our home and design partners for their help in bringing our House Money issue to life.



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Dancers performed in the sunlight at the Conrad Washington DC grand opening.



"Paola Lenti's philosophy is beyond trend or fashion," says Contemporaria owner Deborah Kalkstein. The brand's summer collection for interior and exterior is available at Contemporaria in Georgetown.



Technicolor Dreaming

INTERNATIONALLY RENOWNED HOME DECOR BRAND PAOLA LENTI MAKES A COLORFUL ENTRANCE TO THE DISTRICT, THANKS TO A NEW PARTNERSHIP WITH GEORGETOWN'S CONTEMPORARIA. BY AARON ROYCE

If you thought your summer couldn't get more colorful, then you haven't met Paola Lenti. Since 1994, the designer has been infusing interior and exterior spaces with jewel tones and modern sensibilities. Whether it's in living color or with its well-received neutral palette collections, the brand's futuristic vision is winning over converts. Its latest collections spotlight the harmony of shape and color via pieces like plush blue lounge chairs, tile-decorated outdoor tables and woven magenta

indoor screens. The new collection was showcased at Milan Design Week this year and is available exclusively at Contemporaria (3303 Cady's Alley NW, DC, contemporaria.com). "Paola Lenti is a fresh look at what our lives can be and how we can lift our spirits with the perfect pieces, be it for indoor or outdoor," says Contemporaria owner Deborah Kalkstein. "It is the perfect combination of color and texture and form." As such, your summer just got brighter and more chic.

